

Question

I am responsible for our corporate network with sales and service offices around the US and Canada. How can Replicator help me?

Answer

One of Replicator's features is the ease with which it can be tiered. An example of tiering Replicator is installing it in the corporate data center while also having it running in your local field offices. In your field offices, Replicator replicates data throughout the day to local storage. Each field office then has the ability to retrieve their files without outside assistance. Replicator can also archive data at the local field office level. This can be an attractive feature for a service department that, unlike the rest of the company, makes a living at fixing older equipment. For them, historical data helps close sales opportunities. At the corporate level you may have Replicator replicating data again on a local level. Each evening the corporate Replicator reaches down to each field office and replicates all the changes made that day. For sales offices, this could mean new orders, quotes, correspondence and e-mail files. For service offices this could include field repair orders, shipping information, RMA information, correspondence and e-mail files. Within a matter of minutes, the new data from each field office data could be residing in the corporate backup and archive center.

Let's look at the same Replicator configuration from another aspect. Are distant field employees waiting for corporate to come to work because they are one or more time zones ahead of the corporate office? What happens if, after corporate finishes processing a day's events, it puts the results into locations specific to each field office within the corporate data center? Before employees in each field office come to work, Replicator at the local field level reaches up and replicates its data to local field storage.